



CIBC Ambitions Index

January 2026



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Background: Understanding ambitions

Our commitment to ambitions



At CIBC, our clients' ambitions – big or small – inspire us every day and helping Canadians achieve their ambitions is our Purpose. That's why we commissioned a national survey to better understand Canadians' current goals and ambitions across all areas of life.

This second edition of the annual CIBC Ambitions Index uncovers:

- 1** The areas where Canadians have goals and ambitions
- 2** The progress Canadians have made towards achieving their ambitions
- 3** The tools Canadians are using to achieve their ambitions
- 4** The key barriers holding Canadians back from achieving their ambitions
- 5** The actions Canadians are taking to achieve their ambitions

Our team is focused on helping to make your ambitions a reality, and the CIBC Ambitions Index explores these ambitions to build a clearer view of what matters to Canadians and where they are focused across various stages of life.

While money and finances play an important role in achieving ambition, this report explores ambitions across all areas of Canadians' lives.

Research methodology

A quantitative, online research study was conducted via the Ipsos research panel, with the following criteria:



Total sample
of n=2,500 Canadians



Fielded
September 17 to
October 3, 2025

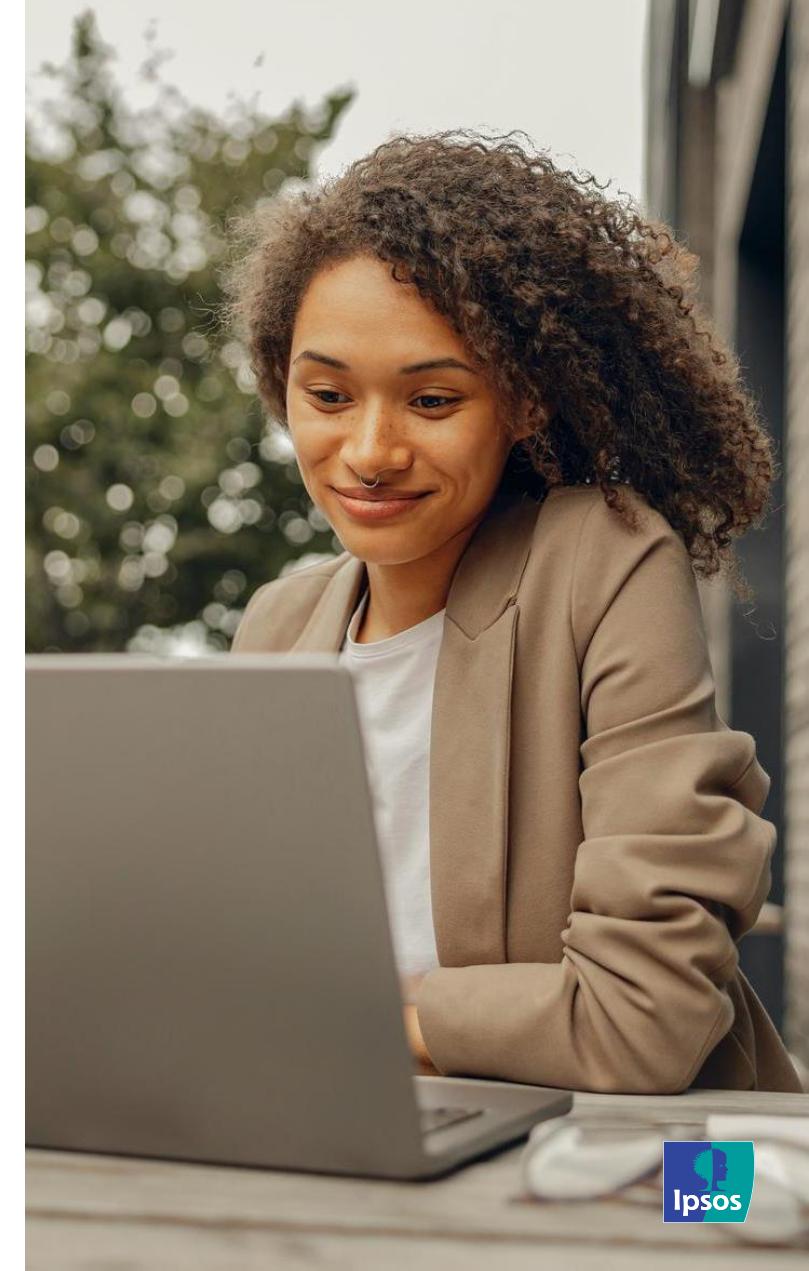


National (English
and French), General
Population 18+



Data weighted
by age, gender, region,
and education to reflect
population of Canada

The research is accurate to within ±2.4 percentage points, 19 times out of 20, had all Canadians been polled. The credibility interval will be wider among subsets of the population.



Calculating The CIBC Ambitions Index

The CIBC Ambitions Index is built around **4 key pillars** that help understand how people are progressing with their personal goals

1

Specific achievements

Captures how well Canadians have progressed in important areas of their life.

2

Overall progress

Describes how Canadians feel they are moving forward with their life goals overall.

3

Feeling satisfied

Measures how content Canadians feel with their progress on ambitions.

4

Looking ahead

Gauges how Canadians expect to progress with their ambitions in the coming year.

These pillars come together to give us a unique score that tells us how optimistic people are about achieving their ambitions.



Executive summary

Key takeaways

What Canadians say about their ambitions

Canadian resilience:

Despite current economic uncertainties, **Canadians remain steadfast** in pursuing their ambitions. The CIBC Ambitions Index shows that Canadians remain determined in a challenging economic environment, with two thirds (67%) continuing to say they've made progress towards their ambitions in the past year – down just 1 point.

Generational satisfaction:

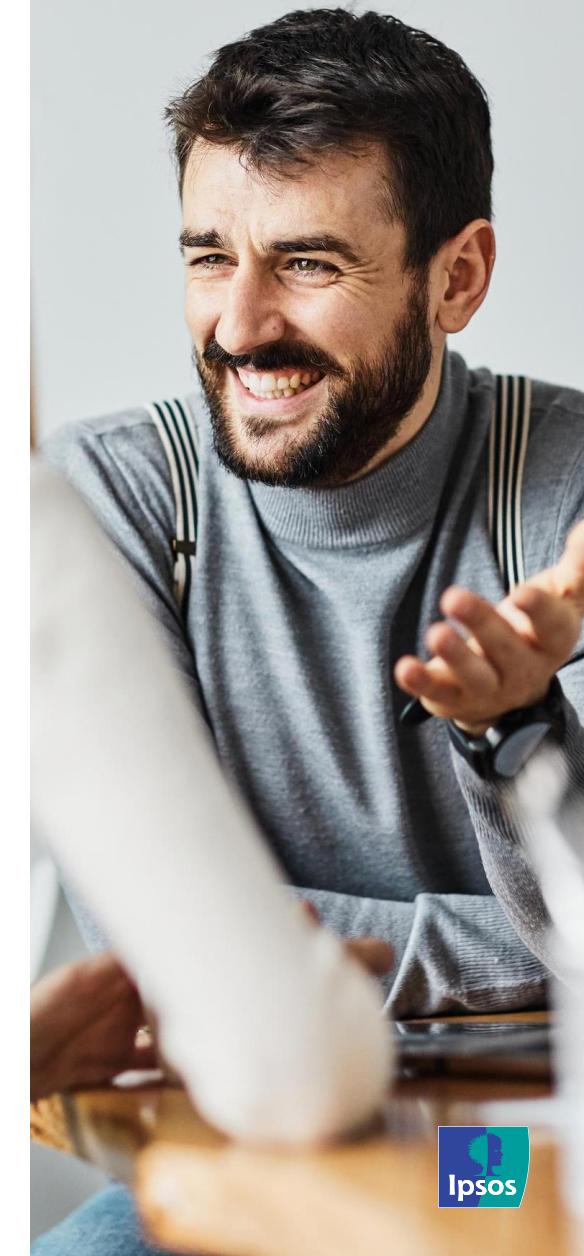
Canadians generally **feel positive about their progress** towards ambitions with 75% expressing satisfaction. Boomers+ are most satisfied with the progress they have made towards their goals and ambitions, while satisfaction is lowest for Gen X and Millennials.

Adapting priorities:

But some cohorts, including students (-5) and younger Canadians (-3) **are losing ground** in making progress toward their ambitions. As a result, younger Canadians are having to adapt their realities in the face of an evolving economic climate. Younger Canadians are also opting to reshape traditional success markers, seeing meaningful contributions and experiential living as more important than higher salary and conventional milestones.

Challenging circumstances:

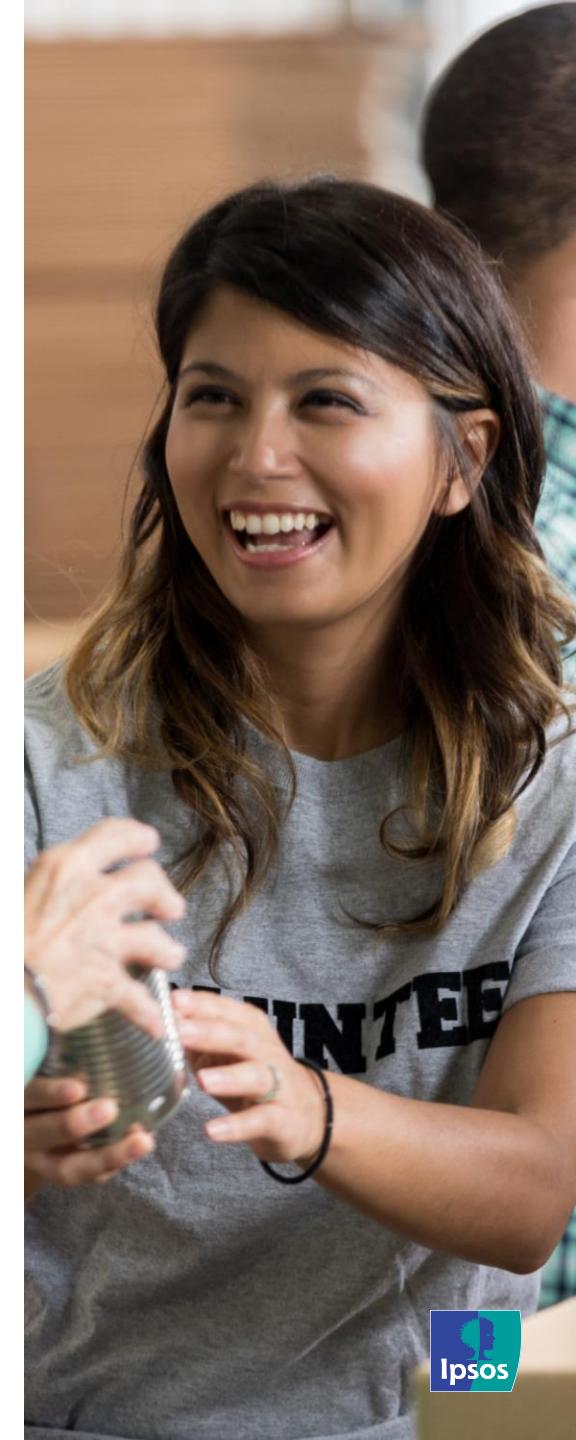
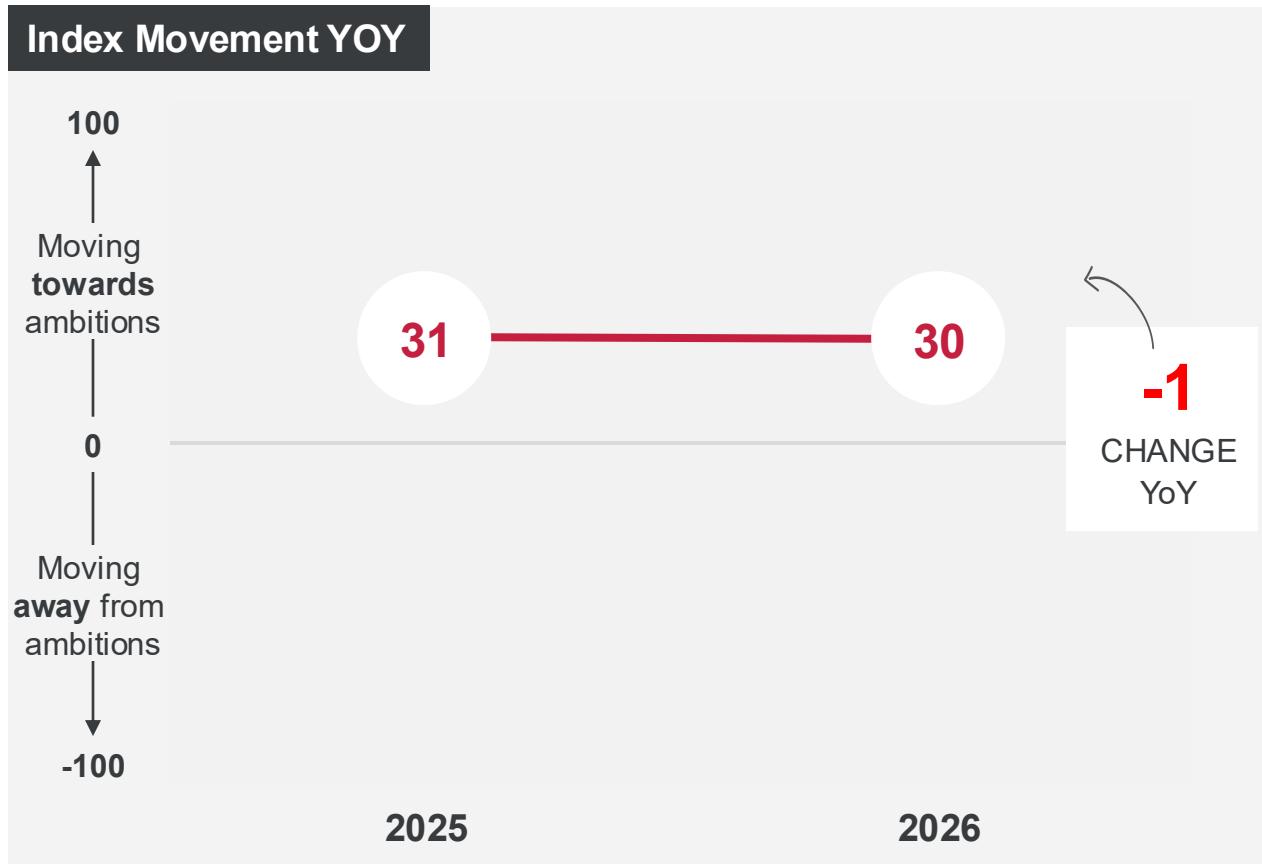
Newcomers experienced a 9-point drop in their ambition index, **underscoring the strong headwinds** they currently face in making progress towards their ambitions. Though newcomers exhibit a decline in ambitions related to financial stability and career development, they prioritize health and wellness.



Amidst current economic conditions, many Canadians remain steadfast in their ambitions, though these uncertainties affect some more than others.

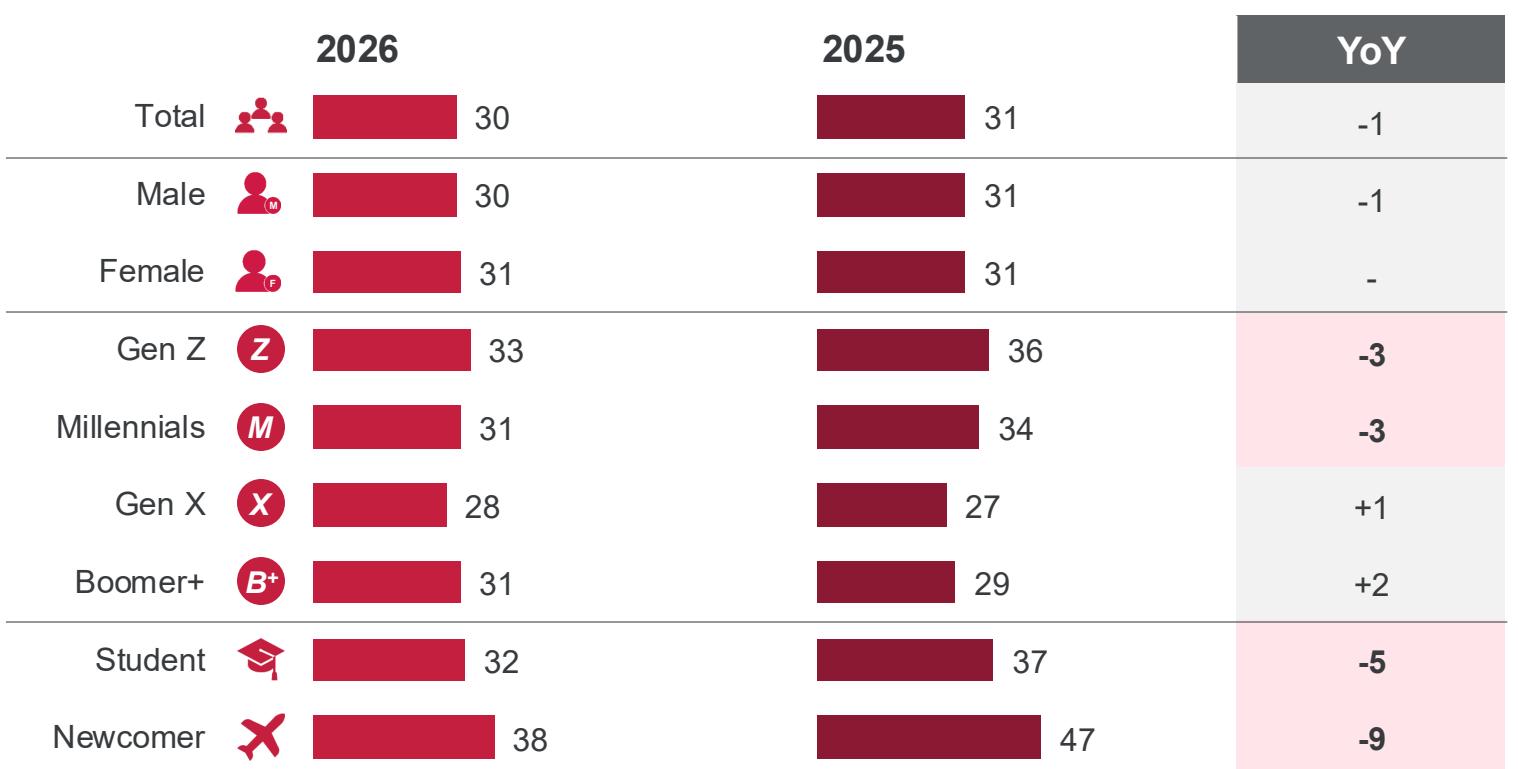
Our CIBC Ambitions Index captures Canadians' determination in a challenging economic environment, with only a slight dip in progress compared to last year.

While year-over-year the CIBC Ambitions Index holds steady, notable changes are occurring among some Canadians who are experiencing setbacks.



Newcomers, students and younger Canadians are losing the most ground in their ambition progress compared to last year

CIBC Ambitions Index scores by segment



Many Canadians are beginning to feel like it is harder to achieve their goals and ambitions, most notably Gen Z and newcomer



Gen Z



Students



Newcomers



67% -1 YoY

Made positive movement on ambitions last year

Steadfast progress: Despite significant economic headwinds, Canadians continue to make headway. Two thirds (67%) continue to say they've made progress towards their ambitions in the past year – down just one point. However, some groups are clearly finding it harder to make progress on their ambitions, particularly younger Canadians and newcomers:

Z **72%**
-9 YoY

73%
-5 YoY

84%
-2 YoY



75% 0 YoY

Of Canadians are satisfied with the progress they have made

Satisfaction with progress holding for now: Three in four Canadians continue to be happy with the progress they've made. However, unsurprisingly, for those who report making less progress on their goals and ambitions, progress satisfaction has decreased:

Z **75%**
-4 YoY

79%
-9 YoY

78%
-4 YoY



59% -2 YoY

Expect to make positive movement on ambitions next year

But optimism shows signs of slipping: Some softening is evident as fewer (59%) say they are optimistic about making more progress towards their ambitions next year – down 2 points from last year. Gen Z and newcomers report the biggest drops in optimism, but students are remaining resilient in their optimism.

Z **71%**
-8 YoY

71%
+3 YoY

82%
-6 YoY

In the face of increasing challenges, Canadians are investing more effort and resources to achieve their ambitions, showing their determination and a pragmatic understanding of what's required

Canadians are more intentional in their ambitions:

This year, more Canadians are reassessing their goal progress and setting fresh ambitions.

Amidst challenging conditions, **Canadians are increasingly celebrating their achievements – perhaps because they are harder earned – a testament to their resilience.**

These celebrations can play a crucial role in fueling motivation and helping them persevere toward their ambitions in a challenging climate.

Frequency of engaging in the following At least quarterly...



46% +6 YoY

Review the progress they've made on their goals and ambitions



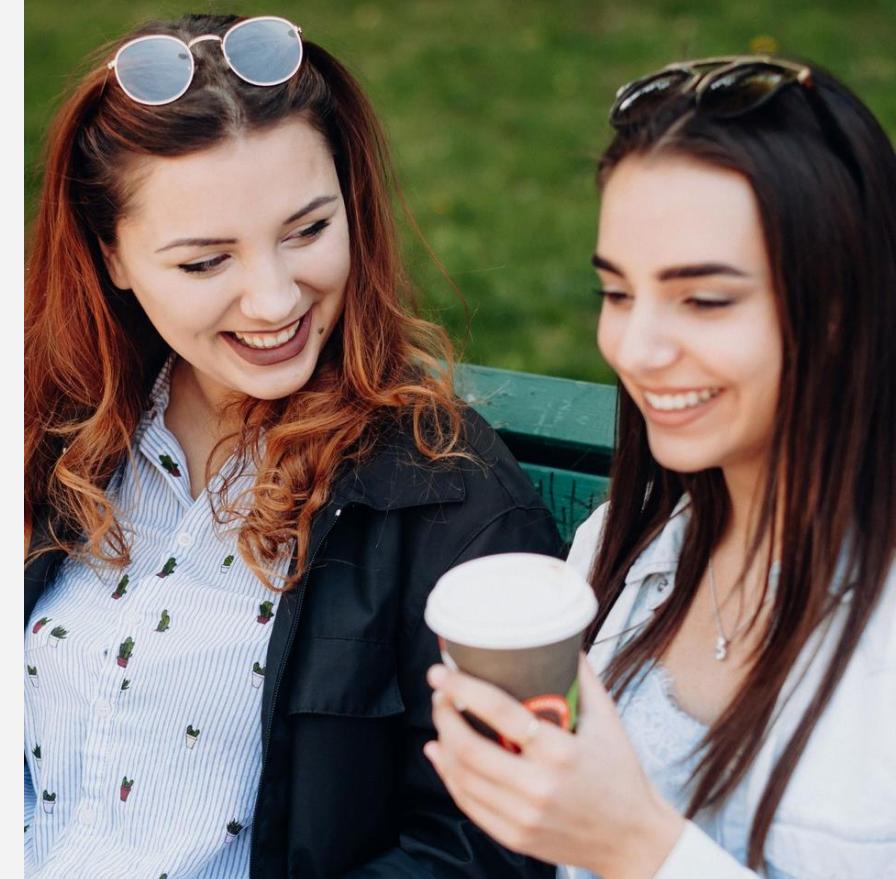
40% +5 YoY

Set new goals and ambitions for themselves



33% +4 YoY

Celebrate milestones or achievements related to their goals and ambitions



Canadians are more intentional in their ambitions as they shift focus to increasingly bigger and more challenging goals in response to the current political and economic context



Level of agreement with statements

% Agree



60%

The current political and economic climate...has compelled me to adapt my goals and ambitions to better align with new opportunities and realities



55% +5 YoY

I set myself very challenging goals and ambitions



53% +7 YoY

My bigger goals and ambitions are more important to me right now than my smaller, more practical ones

In response to the current political and economic climate, Canadians are increasingly focusing their efforts on fewer but more ambitious and challenging goals that have the potential to significantly impact their lives.

This shift suggests a proactive mindset and a prioritization of significant aspirations over minor, practical objectives. Canadians are demonstrating resilience and adaptability as they realign their ambitions to meet the demands of changing realities.

This outlook signifies a readiness to embrace change and underscores the importance of perseverance and flexibility in uncertain times.

Younger Canadians have had to adapt more significantly than older Canadians to the evolving economic climate, demonstrating their resilience in setting bolder goals within a changing landscape

Gen Z's adaptive and ambitious outlook:

In light of economic and financial challenges, Gen Z is more likely than other generations to have adjusted their aspirations to better seize new opportunities.

A significant portion set highly challenging goals, prioritizing larger ambitions over practical ones.

For Gen Z, ambition holds a central role, often valued over talent, with inspiration partly drawn from a desire to impress, surpassing national averages.

Younger generations are adapting

Gen Z are much more likely than the national average to say...

	Gen Z	National average	Difference
The current political and economic situation in Canada has compelled me to adapt my goals and ambitions to better align with new opportunities and realities	69%	60%	+9
I set myself very challenging goals and ambitions	75%	55%	+20
My bigger goals and ambitions are more important to me right now than my smaller, more practical ones	72%	53%	+19
Ambition is more important than talent	74%	57%	+17
My ambitions are inspired by wanting to impress others	53%	32%	+21



Younger Canadians are reshaping traditional success markers seeing meaningful contributions and experiential living as more important than higher salary and conventional milestones

Values > Money



Z 79% **M** 82% **X** 75% **B⁺** 70%

Agree their goals and ambitions connect to their values and desire to have an impact

Younger Canadians place a strong focus on aligning ambitions with personal values suggesting a shift toward purpose-driven success.

Career satisfaction > Pay



Z 79% **M** 74% **X** 69% **B⁺** 70%

Agree career satisfaction is more important than income level

Younger generations place greater value on career satisfaction and personal growth than financial gain.

Experiences > Early retirement



Z 69% **M** 60% **X** 49% **B⁺** 44%

Agree spending on experiences is more important than saving for early retirement

Younger Canadians show an increasing preference for experiential spending over saving for early retirement.



Gen Z



Millennials



Gen X



Boomers+

Summary of findings: Progress, satisfaction and outlook

Ambition progress has softened slightly this year as Gen Z, students and newcomers experience a slowdown in their usually brisk progress towards personal goals

Over two-thirds of Canadians report positive progress toward their goals and ambitions in the past year, reflecting overall continued strides.

Conversely, a quarter of Canadians (26%) report having made no movement towards their overall goals and ambitions in the past year while only a small portion have moved further away.



Men



Women



Newcomers



Students



Gen Z



Millennials

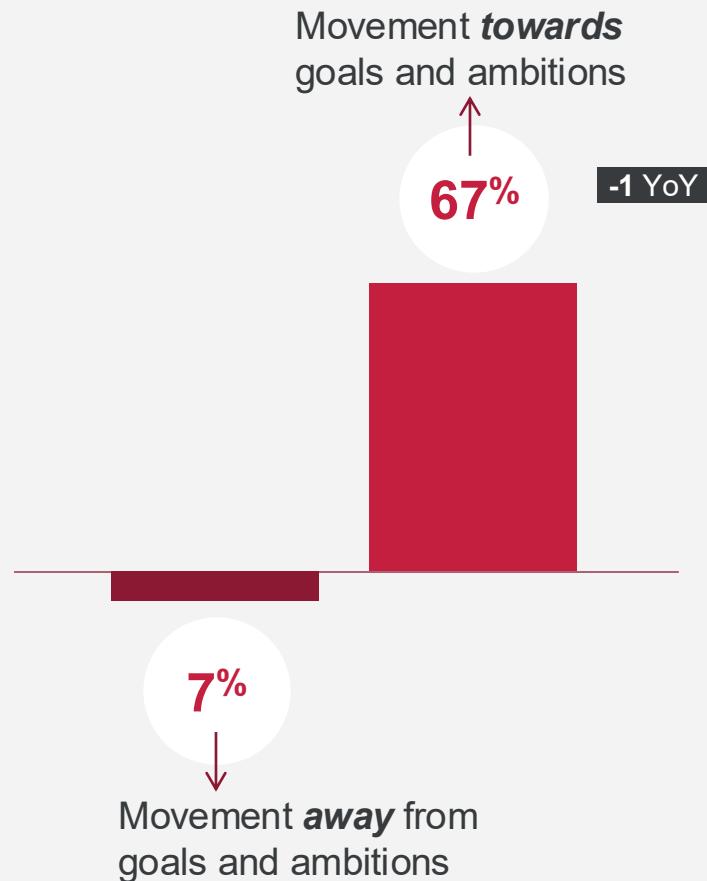


Gen X



Boomers+

Past year progress towards overall goals and ambitions
Two thirds of Canadians say they moved closer to their goals in the past year



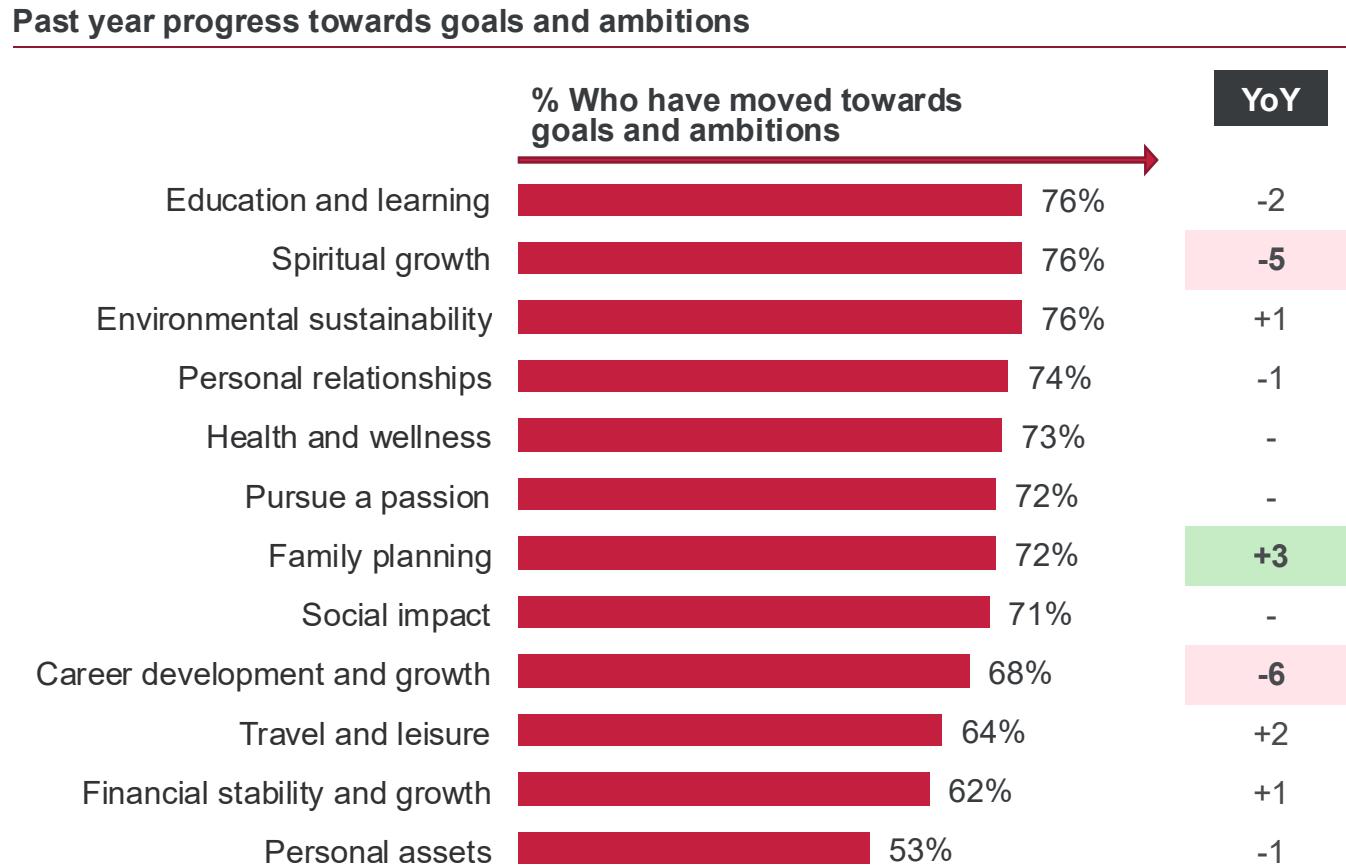
Canadians persist in pursuing their ambitions with resilience, but prioritization shifts emerge in different life areas

In the past year, Canadians have shown varied progress across ambition areas.

Ambition areas that have seen further progress year-over-year are family planning and travel and leisure.

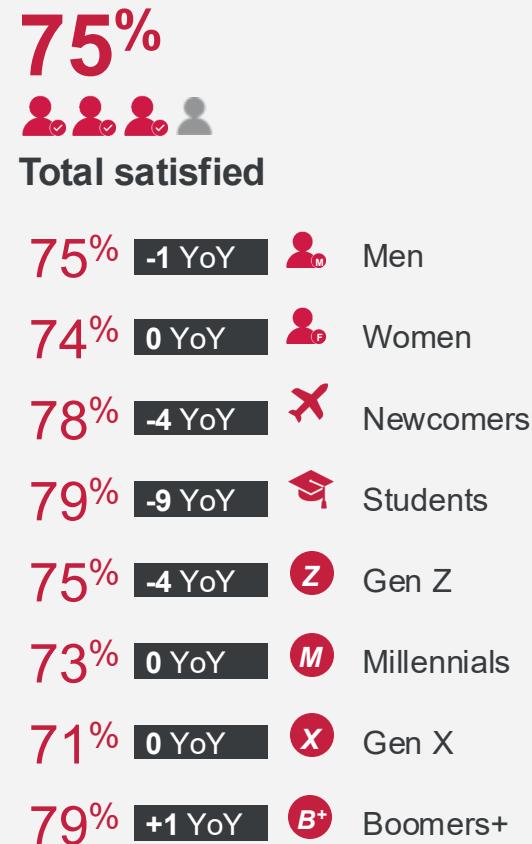
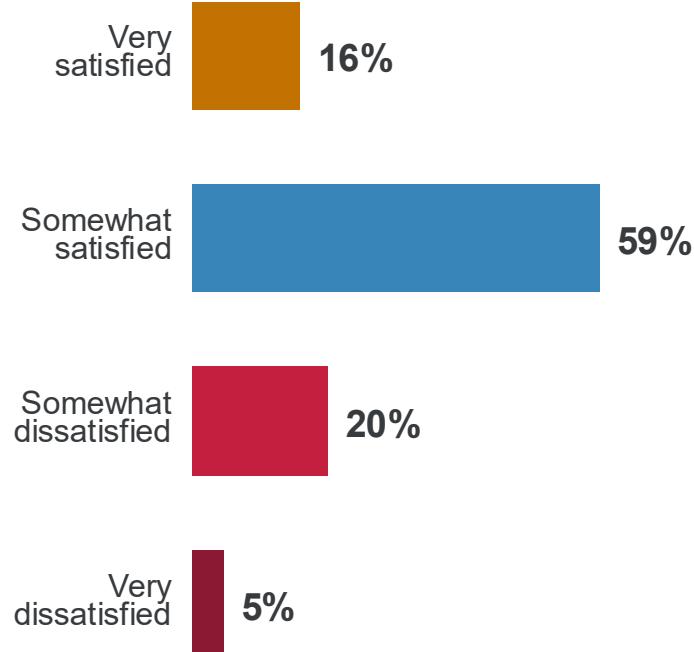
By contrast, career development and spiritual growth have seen progress wane.

Financial stability and personal assets continue to be areas where Canadians are making the least progress.



Canadians are generally content with their progress toward ambitions, yet satisfaction has notably declined among students, Gen Z and newcomers

Satisfaction with progress made on goals and ambitions in the past year



Canadians generally feel positive about their progress towards ambitions, yet with 25% expressing dissatisfaction, there's significant potential for enhancement.

Boomers+ are most satisfied with the progress they have made towards their goals and ambitions, while satisfaction is lowest for Gen X and Millennials.

Most Canadians continue to express optimism regarding future progress, but it is softening – particularly among Gen Z, Millennials and newcomers

Over a third of Canadians (36%) say they will make about the same progress they made this year. Few believe they will make less progress than they did last year.

Optimism in the future is a powerful motivator, and some Canadians are more optimistic about their ability to make even greater progress in the future than others, such as Newcomers and Gen Z.



Men



Women



Newcomers



Students



Gen Z



Millennials

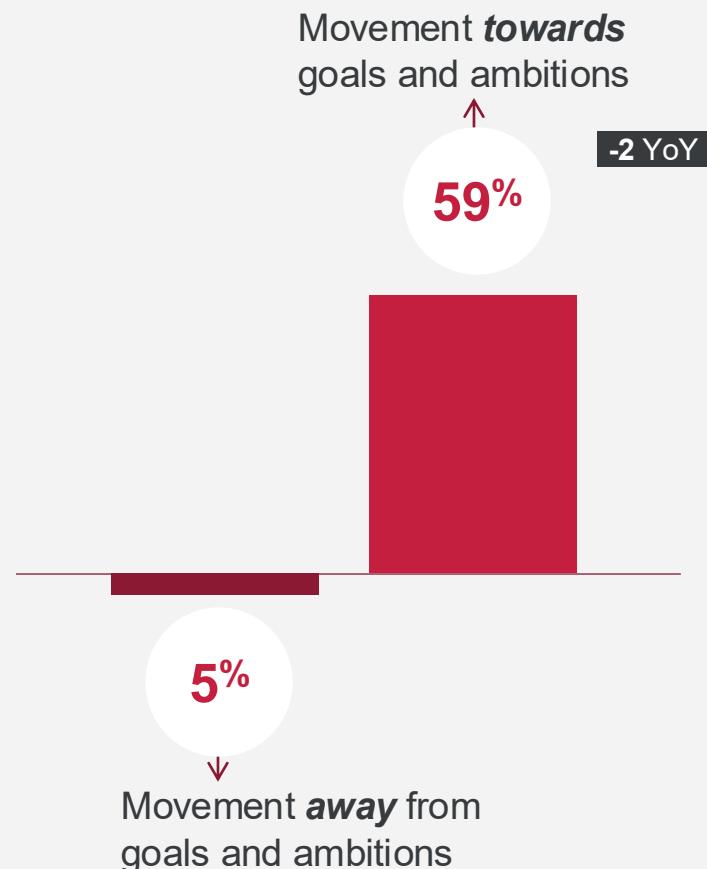


Gen X



Boomers+

Expectation for progress next year:
Almost six in ten Canadians expect to move closer to their goals in the year ahead



The national picture

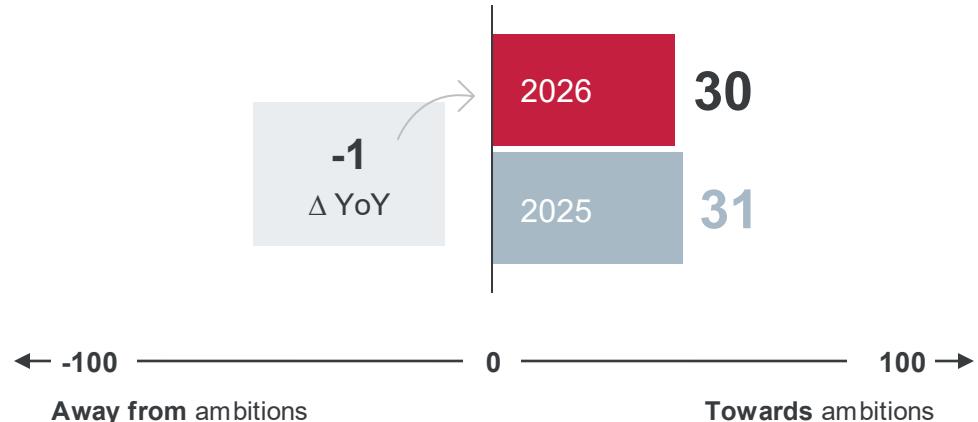
Canada

Resilient, pragmatic
and determined



- Canadians face a modest 1-point decrease in their ambition index, suggesting a slight softening in progress toward their ambitions.
- Prioritization of health and wellness, financial stability, and personal relationships underscores their pragmatic and balanced lifestyle goals.
- The emphasis on spending quality time with family and friends, saving money, and improving health reflects a holistic and meaningful approach to life, characterized by resilience.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Spend quality time with family and friends
- 2 Save more money
- 3 Improve physical fitness
- 4 Eat a healthier diet
- 5 Reduce stress and anxiety
- 6 Improve sleep quality
- 7 Lose weight
- 8 Increase physical strength and endurance
- 9 Increase my income
- 10 Pay off debts

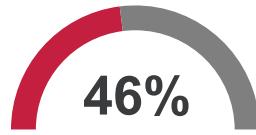
This year, Canadians are more intentional about reviewing progress and setting new goals, but financial constraints and environmental factors like life events and the economy remain major challenges

Most impactful actions taken

Prioritize tasks and manage time	19%
Visualize/mentally picture what you want to achieve	10%
Ask friends, family, coworkers for help	9%
Utilize your available resources	7%
Create detailed plans and timelines for goals and ambitions	7%

Goal setting and monitoring frequency (Quarterly or more often)

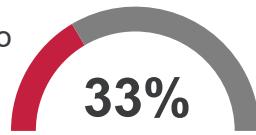
Review the progress you've made on goals and ambitions
△ YoY +6



Set new goals and ambitions for yourself
△ YoY +5



Celebrate milestones related to your goals and ambitions
△ YoY +4



Barriers

Financial constraints  53%

Environmental factors  35%

Personal/emotional barriers  34%

Health challenges  30%

Time  26%

Knowledge and skills  24%

Planning and vision  14%

Support and guidance  12%

Nothing is holding me back, I'm well on my way  15%
△ YoY +1

Exploring ambitions: A deep dive

Ambition evolves through generations, taking on new meaning

Younger Canadians prioritize education and career; older generations emphasize health and wellness.

While there are ambitions that resonate across all generations, certain aspirations tend to be more prevalent in specific age groups. **Gen Z** zeroes in on establishing their financial foundation, whereas **Millennials** are focusing on increasing their savings, reducing stress and enjoying time with friends and family. **Gen X** tends to emphasize family, financial stability, and better dietary habits, while **Boomers** concentrate on managing time and maintaining physical fitness.

Gen Z and **Millennials** have advanced most in their ambitions, but **Gen Z**'s progress has slowed compared to last year.

Although **Gen X** and **Boomers** report minimal progress on their ambitions, **Boomers** exhibit the highest satisfaction with their achievements, while **Gen X** experiences the lowest.

This contrast may arise from differing life stages; **Boomers** often have more time to savor achievements post-retirement, while **Gen X** is juggling peak career and family responsibilities, which may increase stress and lower satisfaction.

Furthermore, **Boomers** are generally more financially secure, contributing to a sense of contentment, whereas **Gen X** continues to focus on financial building.

Finally, **Boomers** often prioritize life experiences over achievements as they age, potentially enhancing their overall satisfaction.



Younger Canadians prioritize financial stability and travel, mid-career individuals balance economic pressure with health, while older Canadians focus on quality time and well-being

Generational Differences:

Younger Canadians prioritize financial goals, focusing on saving more and increasing income, whereas older Canadians place more emphasis on spending quality time with family and friends.

Across all ages, health and fitness remain significant, although younger individuals show less emphasis on weight loss. There is a strong focus on mental health with a general desire to reduce stress and anxiety.

Environmental awareness is more prevalent among older Canadians, whereas younger Canadians are notably more ambitious in their travel plans.

Top Canadian Ambitions by Generation...

	Canada	Z	M	X	B+
Spend quality time with family and friends	51%	48%	47%	51%	55%
Save more money	50%	61%	56%	53%	37%
Improve physical fitness	47%	42%	47%	47%	48%
Reduce stress and anxiety	44%	45%	49%	48%	36%
Eat a healthier diet	44%	42%	44%	47%	43%
Improve sleep quality	44%	40%	41%	48%	43%
Lose weight	38%	27%	38%	44%	39%
Increase physical strength and endurance	35%	35%	35%	36%	35%
Increase my income	34%	52%	46%	35%	15%
Pay off debts	34%	33%	39%	39%	28%
Reduce personal carbon footprint	34%	30%	33%	34%	38%
Support loved ones in their endeavors	33%	33%	31%	33%	37%
Visit new countries and cultures	33%	43%	38%	32%	26%

Top 5 Ambitions by Generation



Gen Z



Millennials

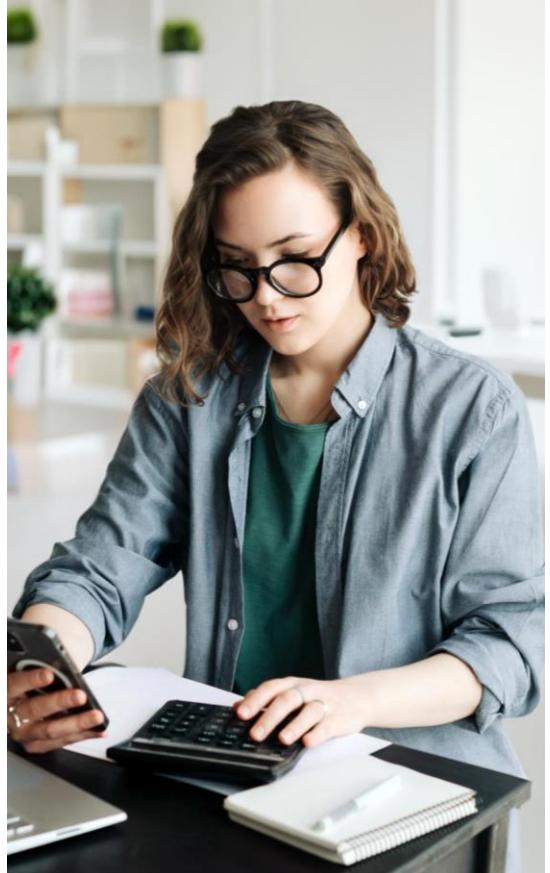


Gen X



Boomers+

Financial constraints are the main barrier to achieving ambitions in Canada, affecting all generations except Boomers+, who report this less often



Greatest Barriers to Ambitions
by Generation...

Top 5 Ambitions
by Generation

	Canada	Z	M	X	B ⁺
Financial constraints	53%	63%	61%	61%	36%
Environmental factors (Economy, life events)	35%	44%	37%	36%	30%
Personal and emotional barriers	34%	39%	39%	37%	25%
Health challenges	30%	30%	27%	33%	30%
Time	26%	33%	32%	27%	16%
Knowledge and skills	24%	33%	28%	26%	13%
Planning and vision	14%	18%	16%	16%	7%
Support and guidance	12%	19%	14%	13%	8%
Nothing is holding me back – I'm well on my way	15%	10%	10%	10%	26%



Gen Z



Millennials



Gen X



Boomers+

Generational Differences:

In Canada, financial constraints are the most significant barrier across all generations, especially for younger Canadians (Gen Z, Millennials, and Gen X) compared to Boomers.

Environmental factors, such as the economic climate and life events, as well as personal and emotional barriers, are also prominent across generations.

However, time and knowledge/skills shortages affect younger Canadians more significantly, while Boomers are less impacted by these challenges, with a larger proportion feeling unimpeded in their ambitions.

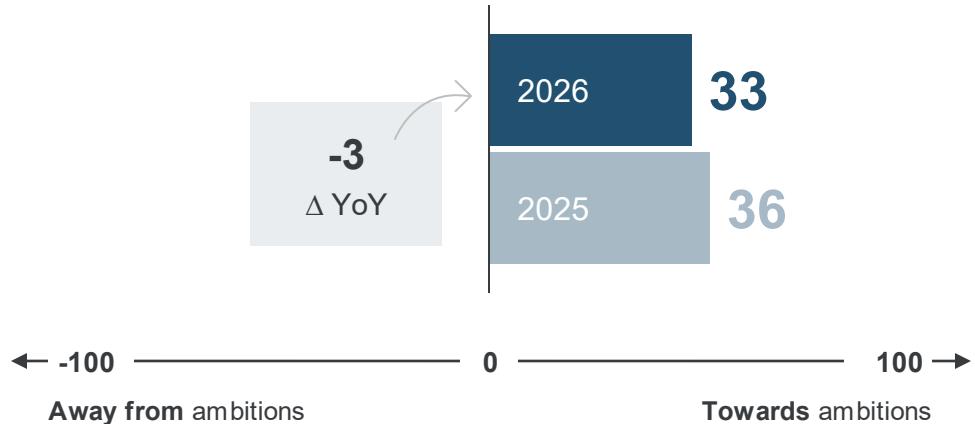
Gen Z 1997-2007

Ambitious, pragmatic and meaningful

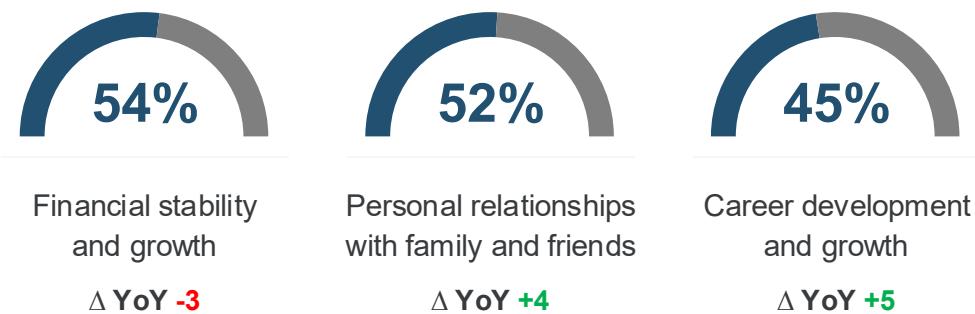


- Gen Z experiences a 3-point drop in their ambition index, reflecting diminished progress and satisfaction with their aspirations. Their optimism for achieving goals in the upcoming year has similarly decreased.
- They prioritize financial stability, personal relationships, and career growth as key ambitions, reflecting their pragmatic and balanced lifestyle goals.
- They emphasize saving money, increasing income, reducing stress, and enjoying cultural experiences, indicating a holistic approach to life, marked by resilience and meaning.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

Rank	Icon	Goal Description
1		Save more money
2		Increase my income
3		Spend quality time with family and friends
4		Reduce stress and anxiety
5		Visit new countries and cultures
6		Improve physical fitness
7		Eat a healthier diet
8		Improve sleep quality
9		Travel with someone
10		Get a new job

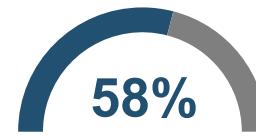
Gen Z is setting fewer goals but increasingly celebrate milestones. They focus on task prioritization and time management to achieve their ambitions. However, financial constraints significantly hinder their progress.

Most impactful actions taken

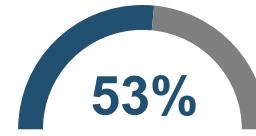
Prioritize tasks and manage time	16%
Ask friends, family, coworkers for help	14%
Take calculated risks	9%
Utilize your available resources	7%
Discuss goals and ambitions with friends, family and coworkers	6%

Goal setting and monitoring frequency (Quarterly or more often)

Review the progress you've made on goals and ambitions
△ YoY No change



Set new goals and ambitions for yourself
△ YoY -10



Celebrate milestones related to your goals and ambitions
△ YoY +6



Barriers

Financial constraints  63%

Environmental factors  44%

Personal/emotional barriers  39%

Knowledge and skills  33%

Time  33%

Health challenges  30%

Support and guidance  19%

Planning and vision  18%

Nothing is holding me back, I'm well on my way  10%
△ YoY -1

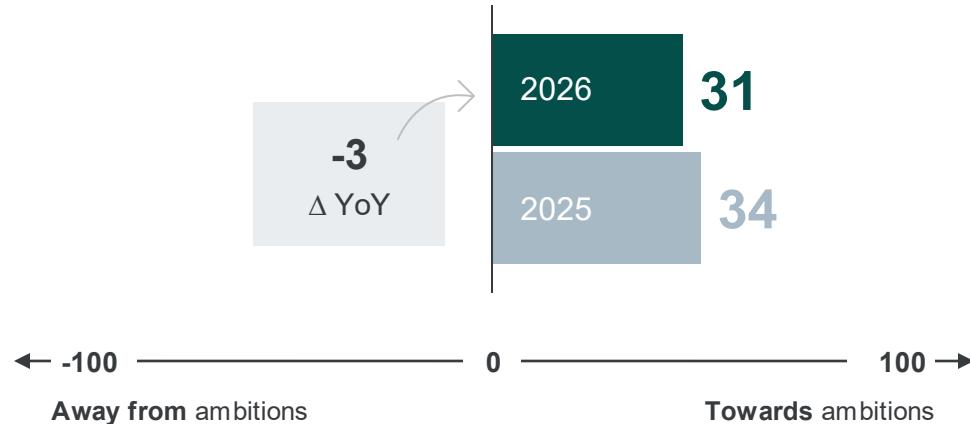
Millennials 1981-1996

Intentional, holistic
and conscientious



- There is a 3-point drop in the ambition index for Millennials, suggesting a notable decline in both their progress and overall contentment with their aspirations.
- This year, they prioritize health and wellness the most, as well as financial stability and growth, along with personal relationships with friends and family, though less so.
- Millennials emphasize saving money, reducing stress and anxiety, and improving physical fitness, indicating a strong focus on personal well-being and long-term stability. This shift suggests a growing prioritization of holistic health and financial security.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Save more money
- 2 Reduce stress and anxiety
- 3 Improve physical fitness
- 4 Spend quality time with family and friends
- 5 Increase my income
- 6 Eat a healthier diet
- 7 Improve sleep quality
- 8 Pay off debts
- 9 Visit new countries
- 10 Lose weight

Millennials are establishing new goals and both monitoring and celebrating progress. They concentrate on prioritizing tasks, seeking assistance from friends and family, and developing detailed plans and schedules to achieve goals and aspirations.

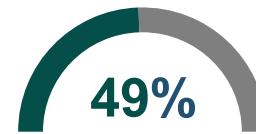
Most impactful actions taken



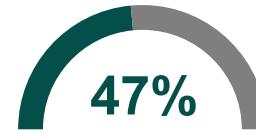
Prioritize tasks and manage time	18%
Ask friends, family, coworkers for help	10%
Create detailed plans and timelines for goals and ambitions	8%
Utilize your available resources	8%
Take calculated risks	8%

Goal setting and monitoring frequency (Quarterly or more often)

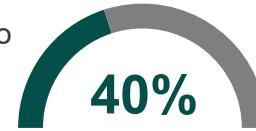
Review the progress you've made on goals and ambitions
△ YoY +2



Set new goals and ambitions for yourself
△ YoY +6



Celebrate milestones related to your goals and ambitions
△ YoY +1



Barriers

Financial constraints 61%

Personal/emotional barriers 39%

Environmental factors 37%

Time 32%

Knowledge and skills 28%

Health challenges 27%

Planning and vision 16%

Support and guidance 14%

Nothing is holding me back, I'm well on my way 10%
△ YoY +1

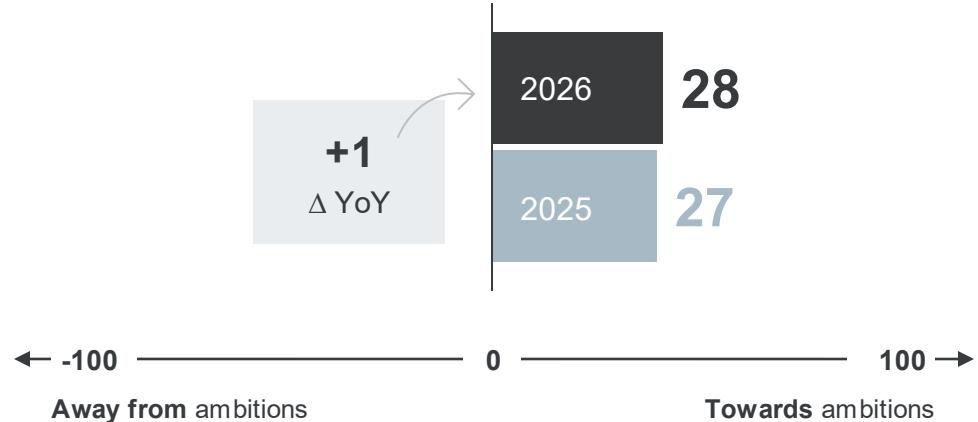
Gen X 1965-1980

Progressive, pragmatic and balanced

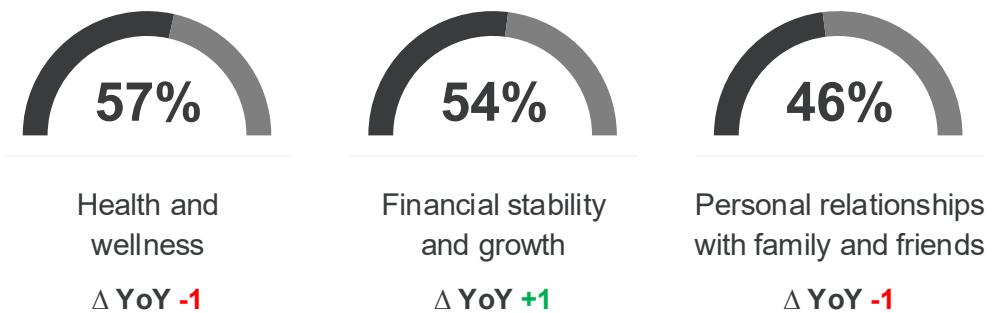


- Gen X experiences a 1-point increase in their ambition index, indicating improving progress towards ambitions. However, their ambition for achieving goals in the upcoming year has somewhat decreased.
- They prioritize health and wellness, financial stability, and personal relationships as key ambitions, reflecting their pragmatic and balanced lifestyle goals.
- They consider health and wellness, financial stability, and strengthening personal relationships as primary goals, demonstrating balanced and secure lifestyle goals.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Save more money
- 2 Spend quality time with family and friends
- 3 Reduce stress and anxiety
- 4 Improve sleep quality
- 5 Improve physical fitness
- 6 Eat a healthier diet
- 7 Lose weight
- 8 Plan for retirement
- 9 Pay off debts
- 10 Increase physical strength and endurance

Gen X is setting goals, reviewing progress, and celebrating milestones related to goals and ambitions. They focus on task prioritization, manifestation, and guidance from friends and family to achieve these ambitions.

Most impactful actions taken



Prioritize tasks and manage time	19%
Visualize/mentally picture what you want to achieve	12%
Ask friends, family, coworkers for help	8%
Create detailed plans and timelines for goals and ambitions	7%
Write your goals and ambitions and adjust as needed	7%

Goal setting and monitoring frequency (Quarterly or more often)

Review the progress you've made on goals and ambitions
△ YoY +9



Set new goals and ambitions for yourself
△ YoY +9



Celebrate milestones related to your goals and ambitions
△ YoY +6



Barriers

Financial constraints 61%

Personal/emotional barriers 37%

Environmental factors 36%

Health challenges 33%

Time 27%

Knowledge and skills 26%

Planning and vision 16%

Support and guidance 13%

Nothing is holding me back, I'm well on my way 10%
△ YoY +1

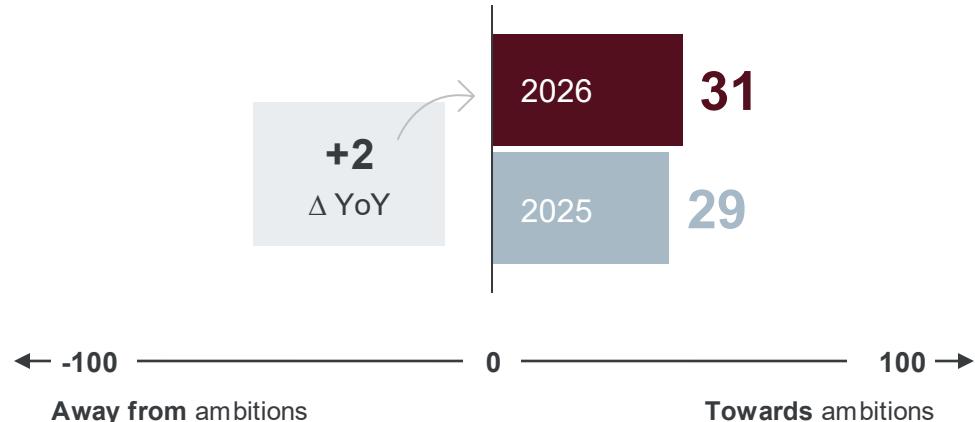
Boomers+ Before 1965

Aspirational, committed
and disciplined

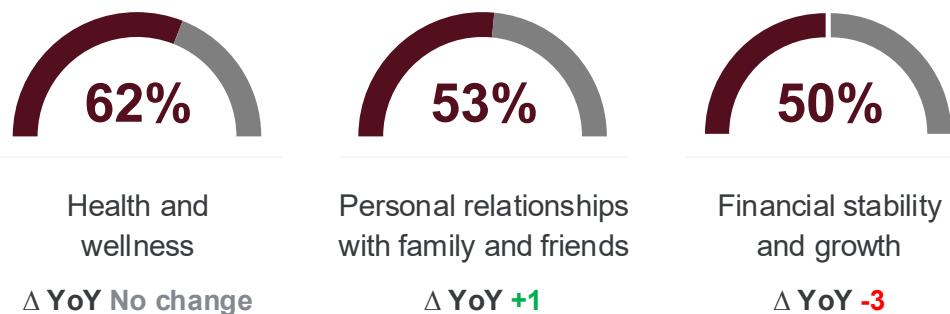


- Boomers experience a 2-point increase in their ambition index, showing increased progress and goal-oriented intentions.
- They prioritize health and wellness, personal relationships, and financial stability and growth, indicating a robust commitment to creating a harmonious and secure lifestyle.
- While boomers are still focused on saving money, they also prioritize stress reduction, healthier eating and fitness, illustrating their dedication to fostering a balanced, health-conscious, and financially secure lifestyle.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Spend quality time with family and friends
- 2 Improve physical fitness
- 3 Improve sleep quality
- 4 Eat a healthier diet
- 5 Lose weight
- 6 Reduce carbon footprint
- 7 Support loved ones in their endeavors
- 8 Save more money
- 9 Reduce stress and anxiety
- 10 Increase strength and endurance

Boomers are more motivated to set, monitor, and celebrate goals. They emphasize task prioritization, effective time management, and actively seek advice from family and friends.

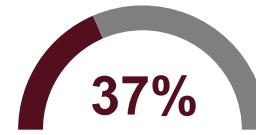
Most impactful actions taken



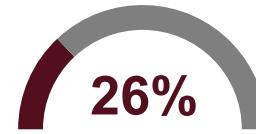
Prioritize tasks and manage time	22%
Visualize/mentally picture what you want to achieve	14%
Seek professional financial assistance	12%
Ask friends, family, coworkers for help	7%
Discuss goals and ambitions with friends, family, coworkers	7%

Goal setting and monitoring frequency (Quarterly or more often)

Review the progress you've made on goals and ambitions
△ YoY +8



Set new goals and ambitions for yourself
△ YoY +3



Celebrate milestones related to your goals and ambitions
△ YoY +5



Barriers

Financial constraints	36%
Health challenges	30%
Environmental factors	30%
Personal/emotional barriers	25%
Time	16%
Knowledge and skills	13%
Support and guidance	8%
Planning and vision	7%

Nothing is holding me back, I'm well on my way
26%
△ YoY +2

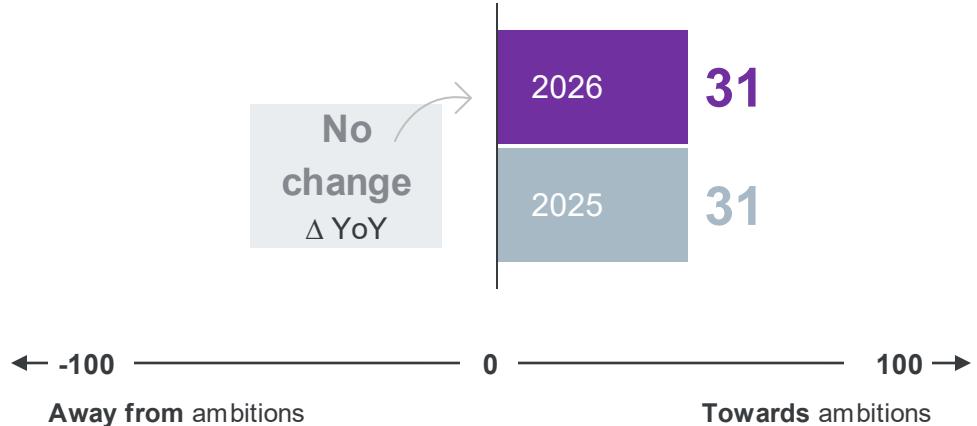
Women

Steady, social and well-being-centered

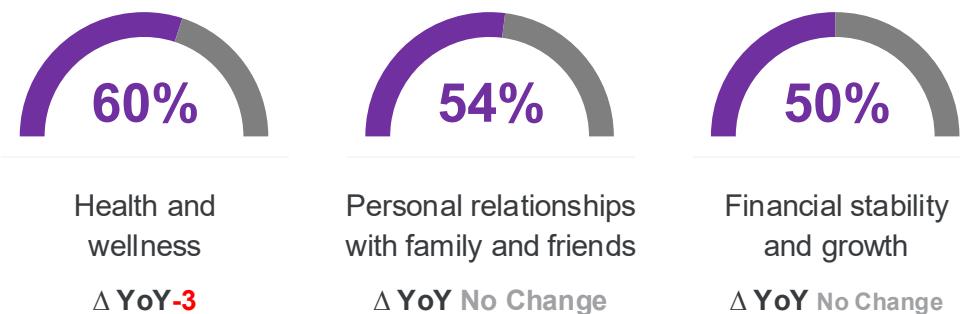


- Women have experienced no change year over year in their ambition index, despite actively setting goals and monitoring them.
- They prioritize health and wellness, personal relationships, and financial stability and growth, indicating a holistic approach to goals and ambitions.
- Women are nurturing personal connections and cultivating a holistic, stress-free lifestyle. They emphasize spending quality time with family and friends, saving more money, reducing stress and anxiety, and eating a healthier diet.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Spend quality time with family and friends
- 2 Save more money
- 3 Reduce stress and anxiety
- 4 Eat a healthier diet
- 5 Improve physical fitness
- 6 Improve sleep quality
- 7 Lose weight
- 8 Increase physical strength and endurance
- 9 Reduce carbon footprint
- 10 Support loved ones in their endeavors

Women

Steady, social and well-being-centered

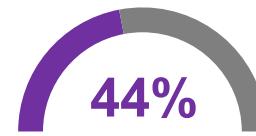
Most impactful actions taken

Prioritize tasks and manage time	20%
Visualize/mentally picture what you want to achieve	11%
Ask friends, family, coworkers for help	10%
Discuss goals and ambitions with friends, family and coworkers	8%
Create detailed plans and timelines for your goals and ambition	7%

Goal setting and monitoring frequency

(Quarterly or more often)

Review the progress you've made on goals and ambitions
△ YoY +7



Set new goals and ambitions for yourself
△ YoY +6



Celebrate milestones related to your goals and ambitions
△ YoY +5



Barriers

Financial constraints  55%

Personal/emotional barriers  35%

Health challenges  34%

Environmental factors  34%

Time  29%

Knowledge and skills  23%

Planning and vision  13%

Support and guidance  12%

Nothing is holding me back, I'm well on my way  13%
△ YoY No change

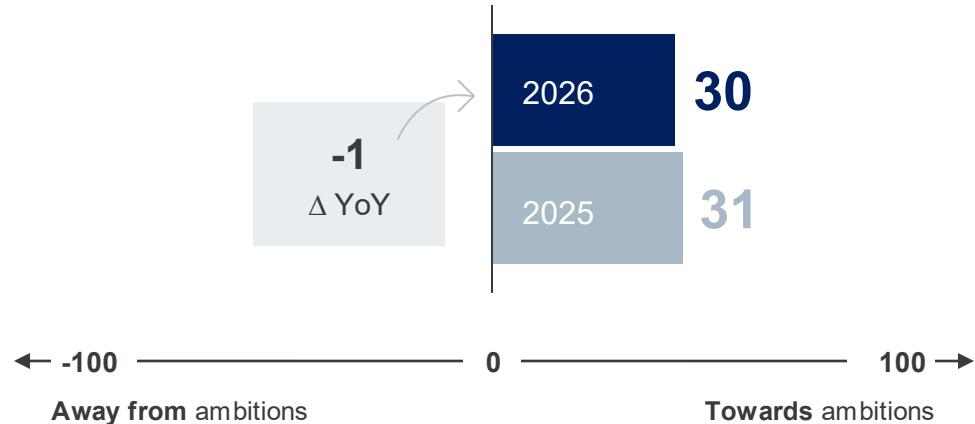
Men

Stable, proactive and connected



- Men experience a 1-point drop in their ambition index, reflecting slightly diminished progress and satisfaction with their aspirations, but their top 3 life area ambitions have remained mostly unchanged.
- They prioritize financial stability, health and wellness, and personal relationships, reflecting a dedicated pursuit of a balanced, secure, and fulfilling life.
- They emphasize saving money, spending quality time with family and friends, and improving physical health, demonstrating their focus on financial prudence, strong social bonds, and overall well-being.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Save more money
- 2 Improve physical fitness
- 3 Spend quality time with family and friends
- 4 Improve sleep quality
- 5 Eat a healthier diet
- 6 Reduce stress and anxiety
- 7 Increase my income
- 8 Pay off debts
- 9 Visit new countries and cultures
- 10 Travel with someone

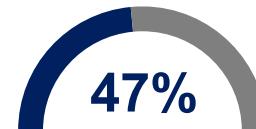
Men are setting more goals, frequently reviewing progress, and actively celebrating these milestones. They focus on task prioritization and time management to reach their goals. Still, financial constraints are significant barriers.

Most impactful actions taken

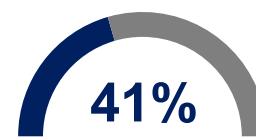
Prioritize tasks and manage time	18%
Visualize/mentally picture what you want to achieve	10%
Take calculated risks	9%
Utilize your available resources	8%
Ask friends, family, coworkers	8%

Goal setting and monitoring frequency (Quarterly or more often)

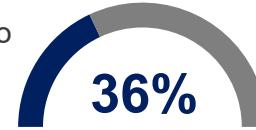
Review the progress you've made on goals and ambitions
△ YoY +6



Set new goals and ambitions for yourself
△ YoY +4



Celebrate milestones related to your goals and ambitions
△ YoY +5



Barriers

Financial constraints  52%

Environmental factors  37%

Personal/emotional barriers  34%

Health challenges  25%

Knowledge and skills  24%

Time  23%

Planning and vision  15%

Support and guidance  13%

Nothing is holding me back, I'm well on my way  17%
△ YoY +2

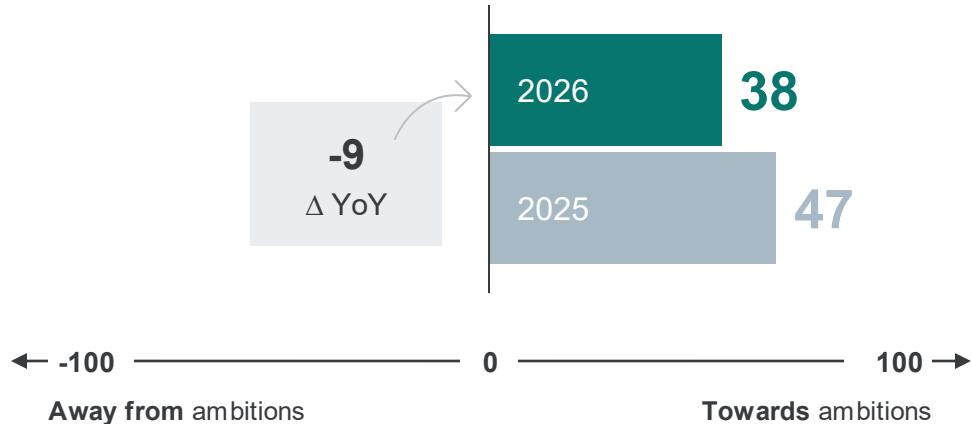
Newcomers

Resilient, wellness-focused and resourceful

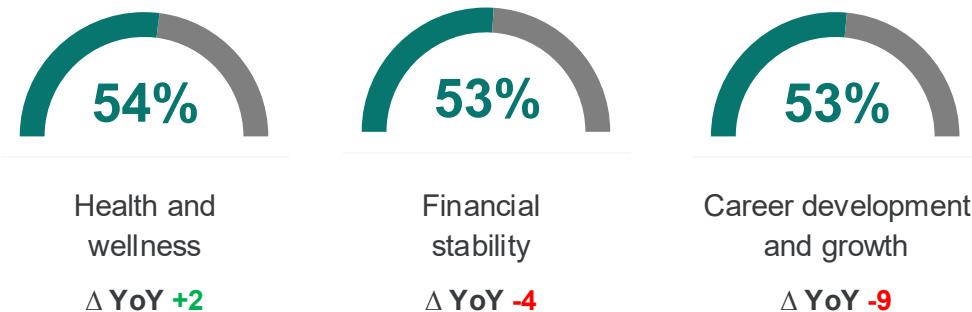


- Newcomers experience a 9-point drop in their ambition index, underscoring the strong headwinds that currently face this segment in making progress towards their ambitions.
- Though newcomers exhibit a decline in ambitions related to financial stability and career development, they prioritize health and wellness.
- Newcomers focus on physical fitness, saving money, and increasing income, highlighting their focus on building a healthier, more financially secure future.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Improve physical fitness
- 2 Save more money
- 3 Increase my income
- 4 Visit new countries and cultures
- 5 Make a positive impact on my community
- 6 Eat a healthier diet
- 7 Get a new job
- 8 Support loved ones in their endeavors
- 9 Develop a regular spiritual practice
- 10 Improve my relationships with family members

Newcomers

Resilient, wellness-focused
and resourceful

Most impactful actions taken



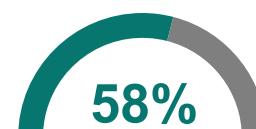
Utilize your available resources	14%
Ask friends, family, coworkers for help	13%
Prioritize tasks and manage time	11%
Create detailed plans and timelines for goals and ambitions	10%
Write your goals and ambitions and adjust them as needed	7%

Goal setting and monitoring frequency (Quarterly or more often)

Review the progress you've made on goals and ambitions
△ YoY +14



Set new goals and ambitions for yourself
△ YoY No Change



Celebrate milestones related to your goals and ambitions
△ YoY +5

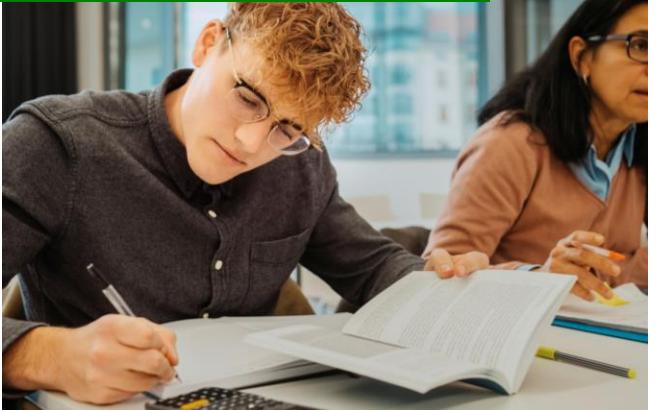


Barriers



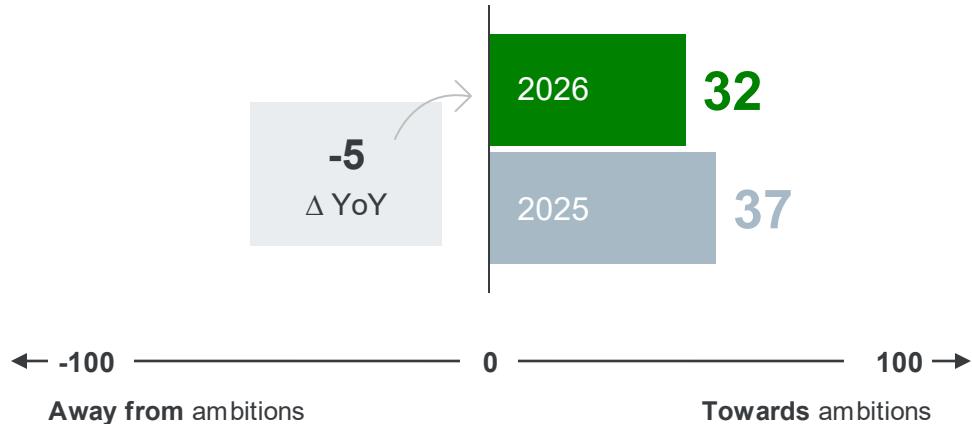
Students

Determined, future-oriented and relationship-focused



- Students see a 5-point decrease in their ambition index, indicating a reduced sense of achievement and contentment with their goals and progress.
- Prioritizing personal relationships, education and learning goals, and increasingly, career development and growth, students demonstrate a strong commitment to personal enrichment and professional advancement.
- Students emphasize saving money, completing education, and spending quality time with family and friends, showcasing their dedication to achieving future success and nurturing meaningful relationships.

CIBC Ambition Index



Top 3 life area ambitions



Top 10 specific goals

- 1 Save more money
- 2 Complete a specific degree or certification
- 3 Spend quality time with family and friends
- 4 Get a new job
- 5 Dedicate more time to a hobby or interest
- 6 Eat a healthier diet
- 7 Reduce stress and anxiety
- 8 Increase my income
- 9 Improve sleep quality
- 10 Visit new countries or cultures

Students

Determined, future-oriented and relationship-focused

Most impactful actions taken



Prioritize tasks and manage time **25%**

Ask friends, family, coworkers for help **15%**

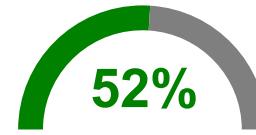
Seek feedback to improve performance **9%**

Engage in ongoing education and skill development **8%**

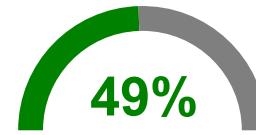
Seek professional therapy assistance **7%**

Goal setting and monitoring frequency (Quarterly or more often)

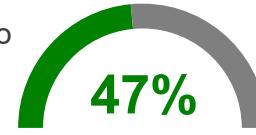
Review the progress you've made on goals and ambitions
△ YoY -11



Set new goals and ambitions for yourself
△ YoY -14



Celebrate milestones related to your goals and ambitions
△ YoY -8



Barriers

Personal/emotional barriers **49%**

Financial constraints **48%**

Time **40%**

Environmental factors **35%**

Health challenges **32%**

Knowledge and skills **30%**

Planning and vision **19%**

Support and guidance **19%**

Nothing is holding me back, I'm well on my way **11%**
△ YoY -6



Contact

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Thank you

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